

# Prince William County

PUBLIC SCHOOLS

*Providing A World-Class Education*

## CONTRACT NUMBER: R-BB-19002

*This Contract entered into this 13th day December, 2018 by Cintas Corporation No. 2 (or any of its subsidiaries and affiliates), 6800 Cintas Blvd., Mason OH 45040, hereinafter referred to as the "Contractor" and Prince William County School Board, P.O. Box 389, Manassas, VA 20108, hereinafter referred to as the "Prince William County Public Schools", "Purchasing Agency" or "PWCS".*

**WITNESSETH** that the Contractor and PWCS, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

1. **SCOPE OF CONTRACT:** Contractor shall provide Facilities Management Products and Solutions for Prince William County Schools, Virginia on behalf of all states, local governments, school districts, and higher education institutions in the United States of America, and other governmental agencies and nonprofit organizations.
2. **CONTRACT DOCUMENTS:** The contract documents shall consist of the following:
  - 2.1. This signed Contract document;
  - 2.2. Memorandum of Negotiations dated November 1, 2018 (Attachment A)
3. **CONTRACT TERM AND RENEWAL:**
  - 3.1. The initial term of this contract shall be from December 13, 2018 through October 31, 2023, with the option to renew for two (2) additional two (2) year periods, upon mutual written consent of the parties to the contract. Proposed prices shall remain firm for the initial term of the contract.
  - 3.2. The products and services which are the subject of this Master Agreement may be covered by a service or maintenance agreement. The term of the service or maintenance agreement shall be governed by that document and may survive the expiration of this Master Agreement.
4. **CONTRACT ADMINISTRATOR:** As the Contract Administrator, the following individual, or his designee, shall serve as the interpreter of the conditions of the contract and shall use all powers under the contract to enforce its faithful performance.

Brian Burtner, CPPB, Buyer, (703) 791-8736, [burtneba@pwcs.edu](mailto:burtneba@pwcs.edu)
5. **PRICING:** In accordance with applicable percentage discounts and prices, per attached Contractor's response dated September 25, 2018 and negotiated prices/rates negotiated September 25, 2018 (see attached).
6. **PAYMENT TERMS:** 2% Discount Net 15, Standard terms are Net 30 days

**7. TERMINATION FOR CONVENIENCE:**

- 7.1. If this agreement is cancelled for convenience in the first twelve months of the term, Customer shall pay as a termination fee equal to 50 weeks of rental service.
- 7.2. If this agreement is cancelled for convenience in months thirteen (13) through eighteen (18) of the term, Customer shall pay as a termination fee equal to 36 weeks of rental service.
- 7.3. If this agreement is cancelled for convenience in months nineteen (19) through twenty-four (24) of the term, Customer shall pay as a termination fee equal to 23 weeks of rental service.
- 7.4. If this agreement is cancelled for convenience after 24 months of service, Customer shall pay as a termination fee of 10 weeks of rental service.
- 7.5. Customer shall also be responsible to return all of the Merchandise allocated to such Customer locations terminating this Agreement or pay for any damaged, lost or unreturned goods at the then current Loss/Damage Replacement Values and for any unpaid charges on Customer's account prior to termination.

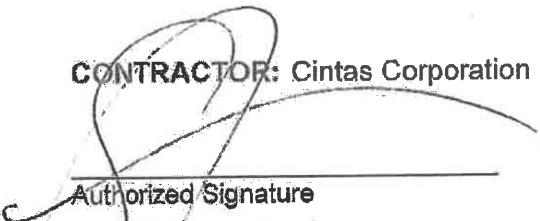

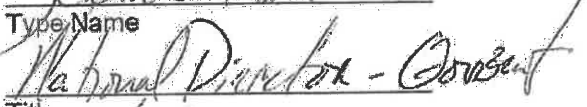

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Prince William County does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, §2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.


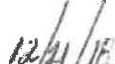
*This contract shall constitute the whole agreement between the parties. There are no promises, terms and conditions, or obligations other than those contained herein, and this contract shall supersede all previous communications, representations, or agreements, written or verbal, between the parties hereto related to the provision of goods (including leases thereof), services and/or insurances described herein.*

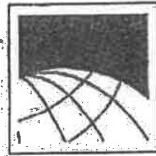
**IN WITNESS THEREOF**, the parties have caused this Contract to be executed by the following duly authorized officials:

**CONTRACTOR:** Cintas Corporation No. 2

  
\_\_\_\_\_  
Authorized Signature  
  
\_\_\_\_\_  
Type Name  
  
\_\_\_\_\_  
Title  
  
\_\_\_\_\_  
Date

**PURCHASING AGENCY:**

  
\_\_\_\_\_  
Authorized Signature  
Anthony Crosby, CPPO, CPPB  
\_\_\_\_\_  
Type Name  
Supervisor of Purchasing  
\_\_\_\_\_  
Title  
  
\_\_\_\_\_  
Date



**MEMORANDUM OF NEGOTIATIONS  
R-BB-19002**

Dated: November 13, 2018

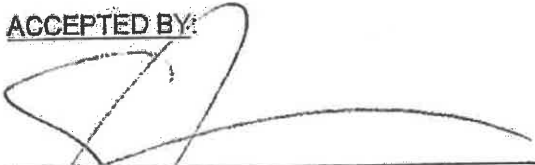
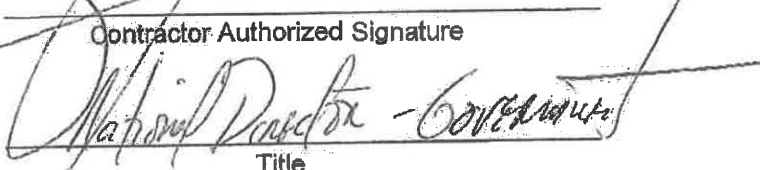
Prince William County Schools (hereinafter called PWCS) and Cintas Corporation No. 2 (hereinafter called the Contractor) hereby agree to the following in the execution of Contract R-BB-19002 for Facilities Management Products and Solutions. The final Contract contains the following documents:

- a. PWCS's Request for Proposal, R-BB-19002, dated July 17, 2018 and Addendum #1, dated August 8, 2018;
- b. Contractor's proposal dated August 13, 2018;
- c. Contractor's responses to Clarification Questions and Negotiations dated September 25, 2018, attached;
- d. Contractor's best and Final Offer, dated October 5, 2018;
- e. PWCS RFP R-BB-19002, General Terms and Conditions, Paragraph 30, Indemnification, is hereby modified to include "to the fullest extent permitted by applicable law".
- f. This Memorandum of Negotiations;
- g. Any subsequent modifications to the Contract.
- h. For FRC garments: Customer agrees it bears sole responsibility for selecting the flame-resistant clothing and fabrics ("FRC") under this Agreement determining whether such items are appropriate for use by its employees and agents in their applicable work environment(s). **CUSTOMER ACKNOWLEDGES THAT COMPANY HAS MADE NO REPRESENTATION, WARRANTY, OR COVENANT WITH RESPECT TO THE FLAME-RESISTANT QUALITIES OR OTHER CHARACTERISTICS OF THE FRC OR WITH RESPECT TO THEIR FITNESS OR SUITABILITY FOR THIS OR ANY OTHER PURPOSE. COMPANY MAKES NO REPRESENTATION WHETHER THE FRC CONSTITUTES APPROPRIATE PERSONAL PROTECTIVE EQUIPMENT FOR THE ENVIRONMENT(S) TO WHICH CUSTOMER'S EMPLOYEES OR AGENTS MAY BE EXPOSED OR AS TO THE FRC'S ABILITY TO PROTECT USERS FROM INJURY OR DEATH.** Customer agrees to notify all employees and other agents of Customer who may wear or will be wearing the FRC that it is not designed for substantial heat exposure or for use around open flames. Customer acknowledges that compliance with any and all OSHA or other similar regulations or requirements relating to personal protective equipment is the sole responsibility of Customer. Further, Customer releases Company from any and all liability that results or may result from the use of the garments, including but not limited to any alleged

failure of the FRC to function as flame-resistant or provide protection against fire and/or heat. Customer hereby agrees to defend, indemnify and hold harmless Company from any claims and damages arising out of or associated with this Agreement or resulting from Customer's or its employees' use of the FRC.

- i. For high visibility garments: Customer bears sole responsibility for: (a) determining the level of visibility needed by wearers of the garments for their specific work conditions or uses; (b) identifying and selecting which garments meet the required level of visibility for any particular work conditions or uses; and (c) determining when garments require repair or replacement to meet the required level of visibility. If garment needs to be replaced outside of normal wear and tear, the customer will be charged the then current replacement value. Customer acknowledges and understands that the garments alone do not ensure visibility of the wearer. Customer further acknowledges that Company is relying upon Customer to determine whether any garments need repair or replacement to maintain the required level of visibility. Company represents only that the garments supplied satisfy certain ANSI/ISEA standards to the extent the garments are so labeled. Customer acknowledges that Company has made no other representations, covenants or warranties whether express or implied, related to the garments.

**ACCEPTED BY:**

 _____ Contractor Authorized Signature	<u>12/9/18</u> _____ Date
 _____ National Director - Connecticut Title	
 _____ Anthony Crosby Supervisor of Purchasing	<u>12/21/18</u> _____ Date

Attachment A

1. How often do you update your inventory? Are all new deployments brand new uniforms or are they recycled from past agencies?

All rental uniforms are put through quality inspection weekly when turned in for laundry. If it is determined that a garment needs replaced due to normal wear, it will be upgraded. Age of garment is not a factor as QA is graded upon condition. New wearers could get new uniform if not available in the local stockroom. However, if stock is available, uniforms can be recycled if they are in "like-new" graded condition. Customer can request all new hires get new uniforms, however the lead time to install would be extended.

2. Are your vending options available as a part of this proposal (for scrubs or other uniforms)? If these are available, what is the cost? Yes.

Item Code	Description	List Price	USC Pricing
D10	Small Dispenser	\$ 370.00	\$ 310.00
D16	Medium Dispenser	\$ 416.00	\$ 345.00
D20	Large Dispenser	\$ 462.00	\$ 385.00
R110	Return Unit	\$ 104.00	\$ 90.00
RX	Wall Mounted Unit	\$ 93.00	\$ 90.00

The use of scrub dispensing units is increasing all over college campus' and other public entities. Cintas will continue to focus its sales efforts in this space to also include units that dispense lab coats and other clothing items.

3. Do you offer dielectric testing on your gloves? If so, what would be the cost for this service?

Yes, this is one of Cintas' newest offerings. Please see attached for both additional information about the service and the pricing available.

4. Do you offer wet mats that would be appropriate for showers and locker rooms?

Yes, we offer Drainage Mats which can be used in wet areas. The pricing for this item is \$2.19.

5. Do you offer calibration on the chemical dilution centers free of charge? Are these installed free of charge?

Yes. Yes

6. Do you work on Halon fire suppression systems?

Yes, Cintas provides this service only in certain markets. Because it is not a nationwide service, it is priced locally to with a 10% discount, per the US Communities contract.

7. What is the price for the training programs you offer?

The pricing file for Training is attached.

8. What is the process for coil and carpet cleaning? How do you meet environmental regulations for public agencies (such as MS4) for these types of services? Which public agencies have you provided these types of services for in the past?

**Attachment A**

We have attached the scope of work for both Coil Cleaning and our process for Tile and Carpet Cleaning. As the work of both services is proprietary, we would ask that the attached relative to those services be redacted. While we do have experience with regulations like MS4. We have also attached our protocol for the discharge of both liquid and solid wastes incurred in the performance of these services. Cintas' Deep Clean Technician, Ultraclean SSR, or Coil Cleaning Technician must sign this document stating that he/she will adhere not only to local, state, and national regulations, but also the procedures set forth in that document. Any violations of the tenets set forth in that document is grounds for the dismissal of the employee.

9. Two of your references were not willing to provide a reference per their statutes and the other three were not responsive. Do you have any other references who could provide feedback on their experience?

Bonnie Sletman  
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Procurement Division  
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Joseph Patterson, MPA, VCO  
Department of Purchasing  
Chesterfield County  
Phone: 804.717.6307  
[Pattersonjo@chesterfield.gov](mailto:Pattersonjo@chesterfield.gov)

Attachment A

10. How long has the TruCount system been in place? If public agencies are having issues with their uniforms being returned in a timely fashion, what steps can be taken to make sure this doesn't affect the agency's ability to work?  
Since 2016, Fulling Implemented across all sites for about a year.
11. What is the lead time for new employees to be fit with uniforms?  
Fitting within a week of notice. New site estimated at 4 weeks. New employee at existing site is 2-4 weeks from sizing. Can be 1 week turn if sizes are in stock at local Cintas.
12. What is the lead time for embroidery of new uniforms?  
About 2 weeks. Stocked garments purchased directly are embroidered on demand and can be shipped in about a week.
13. What efforts can you make to simplify the invoicing process and make this less hands-on?  
We are in the process of scheduling with the EC a demonstration of the [www.myCintas-ebilling](http://www.myCintas-ebilling) and servicing platform.
14. Is there a reason that you do not offer volume discounts or ecommerce rebates?  
Volume discounts would generally be for direct purchase only. Our local reps have the freedom to price lower than the ceiling price of the agreement so volume discounts for direct purchase items is available.
15. Do you offer prompt payment discounts?  
Yes, we can offer 2% Net 15 and Net 30 as standard payment terms
16. Why does California have different pricing for fire and safety?  
It cost more to do business in California due to regulatory policies, labor laws, etc.
17. On page 142 you mention "minimal" charges for lockers, rolling racks and soiled hampers. Can these be provided at no charge? Can these be repaired or replaced as needed at no charge?  
Yes, these will be No Charge.
18. Please explain the additional charges on page 31 for Garment Rental.  
Minimum stop Charge: \$35.00-this is the minimum a site can average for Cintas to stop the truck. Agency pays the difference to make the service at least \$35.00. Ex: Actual weekly rental is \$30.00 for uniforms and mats. Customer is charged \$5.00 as the "min stop charge" on top of the \$30. To reach a total of \$35. We normally suggest product additions to equal a min stop so the customer is paying for products/services.
- Lockers: No charge
- Make-up Waived on initial installation and for 30 days of service: this is industry standard charge to set up new uniform wearer after initial install. This covers the cost

## Attachment A

on the plant to order, prep, set up the system and sew in the ID tag with the employee information. One-time fee per garment. Ceiling priced.

Emblem-Waived on initial installation and for the first 30 days of service: Local Cost (depending on company name and type of emblem ordered) This is the cost of the actual company emblem that is applied when adding new employee after the initial install.

Name tag- \$1.50: The cost to set up a name to rental uniform. Normally embroidery. Ceiling Priced.

Size premium per Garment: \$1.50 this is the price for extended sizes, starting at 2xl and up, there is an addition charge per garment. Ceiling priced.

19. Minimum Order size charges for Garment Rental are not acceptable. Is this negotiable? Minimum Order charges are fully described as the minimum amount charged to the client for stopping the Cintas vehicle and delivering the product or service contracted by the client. Under the pricing file offered in our proposal, the Minimum Order charge is \$35.00. Cintas is willing to entertain changing the nomenclature on the contract for this charge to something else that would be acceptable to the EC.

20. What is the cost for tailoring (ex. Shortening of pants)?  
No charge

21. Do you offer "tall/Long" sizes?  
We do offer tall/long sizes. The charge for shirts in the extended sizes are the same as for size premiums detailed in the Cintas proposal. There are no additional charges for pants for tall sizes.

22. Do you offer summer internships or student programs for college students?  
Cintas would be interested in creating with USC members opportunities for internships that coincide with our normal hiring practices for these positions.

23. In Tab 7, Exceptions, the fee for termination for convenience: Is it acceptable to substitute "termination fee" for "liquidated damages"?  
Yes, this is negotiable with the contract.

24. Fire Protection sales team: 6 of the states where you have no representation are in U.S. Communities' top 25 states (AL, IA, MN, NC, OR, TN) - are there plans to expand into these states?

Yes, Cintas is striving to grow the division to \$1 billion in 10 years.



25. Should Brent Schafer be listed as the Executive?

Yes, we can update.

26. What is the Lost Replacement charge for items not listed in the market basket?  
The L/R charge will also be reduced by 10%. See link below to Cintas full catalog:  
[www.shopcintas.com](http://www.shopcintas.com)

27. Page 85, #7: What happens if a public agency is not able to accommodate net 15 or net 30 payment terms? Is it possible to make the standard payment terms for all product lines Net 30?

Yes; Net 30 is Standard term.

28. Rubber Glove Addendum:

a. What company will be required to purchase from?

Relative to the addendum, the Cintas Head/Hand electrical PPE program is considered a lease only option.

This program is based on Cintas using National Safety Apparel for all PPE items listed as well as inspection/certification of voltage rated gloves being leased.

b. No information listed in Schedule A. No pricing, etc.

See attached excel document with pricing. The addendum was a blank template.

c. Will they test gloves already in use or do we have to purchase the gloves new from them to get the testing completed?

No, this program is based on Cintas setting up a new rental solution for Head/Hand PPE.

29. Classroom Safety Training Cost Breakdown:

d. Line 65906 – Is 10 people a minimum or maximum per class? If multiple classes are needed, is the charge of the instructor per class or one time charge for multiple classes? The class size listed on the price file is the max size per class. This varies per type of class, from 10-25. The charge for the instructor is per class.

e. Line 65908 – What are normal hours and excess hours?

Monday-Friday 8am-5:00pm

Referencing Cintas' response to the initial EC questions/clarifications:

30. Item 15 – Do you offer prompt payment discounts? This was discussed on the teleconference on September 13. We discussed 2% Net 15 and Net 30 as the standard payment. This needs to be clarified that this is your understanding as well.

Yes, 2% Net 15 and Net 30 for standard local payment. Updated document.

31. Item 17 – On page 142 you mention "minimal" charges for lockers, rolling racks and soiled hampers. Can you provide these at no charge? Can these be repaired or replaced as needed at no charge? This was discussed on the teleconference on September 13. This was agreed that these would be at no charge and not that this would be negotiated. Please clarify.

Yes, No Charge for these items. Updated document.

Attachment A

32. Item 18 – Please explain additional charges on page 31 for Garment Rental. This was discussed on the teleconference on September 13. See question 17, this charge should be removed.

Yes, No Charge. Updated document.

33. Item 19 – Stop charges for Garment Rental are not acceptable. Is this negotiable? This should be called minimum order size, not minimum stop charge.

Changed language to Minimum Order Size and updated document.

34. Item 26 – What is the Lost Replacement charge for Items not listed in the market basket? Please provide us with a full catalog that the discount by category will be taken from.

Catalog is online and can be accessed with link: [www.shopclintas.com](http://www.shopclintas.com) Updated document with the link as well.

35. Item 27 – Page 85, #7: What happens if a public agency is not able to accommodate Net 15 or Net 30 payment terms? Is it possible to make the standard payment terms for all product lines to be Net 30? This was discussed on the teleconference on September 13. We agreed on Net 30 as standard terms. This needs to be clarified that this is your understanding as well.

Yes, Net 30 is standard term. Updated document.

**Contract #R-BB-19002 - FACILITIES MAINTENANCE SOLUTIONS  
DISCOUNT BY PRODUCT CATEGORY**

Category	Discount (% from published/book rate)	Comments
1 Uniform Rental	10%-32%	Cintas has committed to US Communities participating public agencies a 10% discount off of National Account Book Pricing for all items.
2 Uniform Leasing	10%	
3 Uniform Purchase	10%-50%	
4 Shoe Purchase	10%	
5 Mat/Mop Rental	10%-56%	National Account book pricing is, generally, 20%-25% off of local pricing structure.
6 Mat/Mop Leasing	10%	
7 Mat/Mop Purchase	10%	
8 Restroom Supplies	10%	
9 Restroom Services	10%	
10 Deep Cleaning Services	10%	
11 First Aid/Safety Supplies	10%-60%	
12 AEDs	10%	
13 Fire Protection Services	10%	
14 Promotional Products	10%	
15 Miscellaneous	10%	
16 Other	10%	Can Vary by product. Minimum savings listed
		Can Vary by product. Minimum savings listed

**ANY ITEM NOT INCLUDED ON THE PRICE SHEET SHALL BE PRICED AT 10% OFF NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING WHERE NATIONAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE NOT-TO-EXCEED RATES.**

Contract #R-88-19002 - FACILITIES MAINTENANCE SOLUTIONS  
 ADDITIONAL CHARGES

Deep Clean			
Set Up Charge	Anytime we have to use the truck to clean a customer	\$50 per service	
Truck Movement Charge	Anytime we have to move the truck during a service	\$50 per movement	
Floor Change Charge per Floor	Anytime/All times we have to change floors during a service	\$50 per floor	
Furniture Moving Charge per Hour	Used if we have to move an excessive amount of furniture that adds up to at least an hour	\$200 per hour	
Spotting Price per Hour	Used if we are asked to spot only during a service	\$200 per hour	
Mileage Charge	Charge per Mile Outside of 60 Minutes from the Location	\$.75 per mile	
Minimum Stop Charge	Minimum amount we have to invoice to service the account	\$500 per stop	
Wait Charge	Used anytime the customer is not prepared to start their cleaning and we have to wait more than an hour	\$80 per hour	
Cancellation Charge	Used anytime the customer cancels less than 24 hours before the service	25% per invoice	

Garment Rental

Minimum Order Size	\$	35.00
Lockers	\$	-
Make Up - Waived on initial installation and for the 1st 30 days of service	\$	1.50
Emblem - Waived on initial installation and for the 1st 30 days of service	Cost	
Name Tag	\$	1.50
Size Premium (starting at 2XL)	\$	1.50

## DEEP CLEANING

Service Description	Description	Price	Pricing Detail
<b>Carpet:</b>			
VCT Restoration	Used any time we do a restoration VCT job, which means stripping the floor all the way down and reapplying 6 coats of finish.	\$50 sq ft	
VCT Maintenance	Used any time we do a maintenance VCT job, which means top scrubbing the floor down 1-2 coats and reapplying 2 coats of finish.	\$60 sq ft	
VCT Maintenance	Used any time we do a cleaning VCT job, which means cleaning the floor with a Pad and Cleaner and NOT reapplying any finish.	\$32 sq ft	
Standard Carpet Cleaning	5 Step - PARR Process plus Protectant - Truck Mount	\$29 Sq Ft	
Standard Carpet Cleaning	4 Step - PARR Process - Truck Mount	\$24 Sq Ft	
Standard Carpet Cleaning	2 Step - Prespray and Rinse - Truck Mount	\$14 Sq Ft	
Standard Carpet Cleaning	5 Step - PARR Process plus Protectant - Portable	\$22 Sq Ft	
Standard Carpet Cleaning	4 Step - PARR Process - Portable	\$19 Sq Ft	
Standard Carpet Cleaning	2 Step - Prespray and Rinse - Portable	\$09 Sq Ft	
Wool Carpet Cleaning	2 Step - Prespray and Rinse	\$20 Sq Ft	
Carpeted Steps	Cleaning Only	\$4.50 per standard step	If step is determined to be nonstandard, the price is decided locally
Carpet Protectant	If not included with 5 Step	\$30 Sq Ft	
Carpet Sanitizer	Used anytime we apply a sanitizer after the cleaning	\$05 Sq Ft	
Carpet Deodorizer	Used anytime we apply a deodorizer after the cleaning	\$06 Sq Ft	
Low Moisture Process	Pre-Rinse, Prespray, Agitate, Respray Spots (No Vacuuming)	\$14 Sq Ft	Any vacuuming required is in addition to the sq ft price
<b>Tile:</b>			
Standard Tile	5 Step - PARR Process plus Sealer - Truck Mount	\$135 Sq Ft	
Standard Tile	5 Step - PARR Process 2" or Less - Truck Mount	\$250 Sq Ft	
Standard Tile	4 Step - PARR Process > 2" - Truck Mount	\$75 Sq Ft	
Standard Tile	4 Step - PARR Process 2" or Less - Truck Mount	\$135 Sq Ft	
Sealer (After Cleaning)	Used anytime we apply an impregnating sealer after the cleaning	\$60 Sq Ft	
Color Seal (After Cleaning)	Color Seal < 2" Tile	\$3.80 Sq Ft	
Color Seal (After Cleaning)	Color Seal 2" - 6" Tile	\$7.70 Sq Ft	
Color Seal (After Cleaning)	Color Seal > 6" Tile	\$1.80 Sq Ft	
Kitchen Cleaning	Used anytime we clean a Kitchen. Does not include Sealer	\$135 Sq Ft	
Standard Tile	5 Step - PARR Process plus Sealer - Portable	\$130 Sq Ft	
Standard Tile	5 Step - PARR Process 2" or Less - Portable	\$245 Sq Ft	
Standard Tile	4 Step - PARR Process > 2" - Portable	\$75 Sq Ft	
Standard Tile	4 Step - PARR Process 2" or Less - Portable	\$130 Sq Ft	
Concrete Cleaning	Interior - Truck Mount Only	\$35 Sq Ft	
Concrete Cleaning	Exterior - Truck Mount Only	\$70 Sq Ft	
Set Up Charge	Anytime we have to use the truck to clean a customer	\$50 per Service	
Truck Movement Charge	Anytime we have to move the truck during a service	\$50 per Movement	
Floor Change Charge per Floor	Anytime/All Times we have to change floors during a service	\$50 per floor	
Furniture Moving Charge per Hour	Used if we have to move an excessive amount of furniture that adds up to at least an hour	\$200 per hour	
Spotting Price per Hour	Used if we are asked to spot only during a service	\$200 per hour	
Mileage Charge	Charge per Mile Outside of 60 Minutes from the Location	\$1.75 per mile	
Minimum Stop Charge	Minimum amount we have to invoice to service the account	\$500 per Stop	
Wait Charge	Used anytime the customer is not prepared to start their cleaning and we have to wait more than one hour	\$80 per hour	
Cancellation Charge	Used anytime the customer cancels less than 24 hours before the service.	25% per Invoice	
<b>Bathroom Cleaning</b>			
Bathroom Cleaning - Sanit UltraClean	Touchless Bathroom Cleaning that sanitizes and removes soap from all surfaces, floors & fixtures	\$20 Sq Ft	Disc Charge - Weekly and Every Other Week \$35.00 Monthly \$55.00

ANY ITEM NOT INCLUDED ON THE PRICE SHEET SHALL BE PRICED AT 10% OFF NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING WHERE NATIONAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE NOT-TO-EXCEED RATES.

Uniform Rental Items  
 Discounts range from 10% to 32% of National Book Rate.  
 All prices shown are net-to-retailer rates

Item Number	Make	Supplier/Item Number	UDM	Description	Discount by Category (%)	Price for weekly cleaning (1/2R)	Price for weekly rental (1/2R)
1	Cintas	935	EA	Comfort Work Shirts 65/35 Poly Cotton	10%	\$ 0.15	\$ 0.17
2	Cintas	278	EA	High Image Work Shirt 65/35 Poly Cotton	10%	\$ 0.19	\$ 0.25
3	Cintas	6279	EA	High Image Women's Work Shirt 65/35 Poly Cotton	10%	\$ 0.19	\$ 0.25
4	Cintas	945	EA	Comfort Work Pants 65/35 Poly Cotton	10%	\$ 0.16	\$ 0.19
5	Cintas	869	EA	Pleated Comfort Work Pants 65/35 Poly Cotton	10%	\$ 0.20	\$ 0.27
6	Cintas	270	EA	Comfort Work Camp Pants 65/35 Poly Cotton	10%	\$ 0.25	\$ 0.33
7	Cintas	370	EA	Comfort Work Camp Shorts 65/35 Poly Cotton	10%	\$ 0.13	\$ 0.17
8	Cintas	205	EA	Women's Comfort Work Shirt w Pocket 65/35 Poly Cotton	10%	\$ 0.19	\$ 0.25
9	Cintas	390	EA	Women's Comfort Work Shirt 100% Cotton	10%	\$ 0.25	\$ 0.34
10	Cintas	340	EA	Women's Comfort Work Pants 100% Cotton	10%	\$ 0.25	\$ 0.34
11	Cintas	394	EA	Jeans 100% Cotton	10%	\$ 0.21	\$ 0.29
12	Cintas	62670	EA	Chief Coat 65/35 Poly Cotton	10%	\$ 0.18	\$ 0.24
13	Cintas	71125	EA	Elastic Waist Chef Pants w Drawstring 65/35 Poly Cotton	10%	\$ 0.25	\$ 0.32
14	Cintas	899	EA	Food Processing Shirt White/Blue (no pockets, 67/35) 65/35 Poly Cotton	10%	\$ 0.12	\$ 0.17
15	Cintas	574	EA	Executive Dress Shirt 57/43 Poly Cotton	10%	\$ 0.19	\$ 0.25
16	Cintas	275	EA	High Image Performance Polo Shirt 100% Microfiber Poly	10%	\$ 0.25	\$ 0.34
17	Cintas	66275	EA	Women's High Image Performance Polo Shirt 100% Microfiber Poly	10%	\$ 0.25	\$ 0.34
18	Cintas	399	EA	Women's FR Comfort Work Pant	10%	\$ 0.20	\$ 0.27
19	Cintas	395	EA	Women's FR Comfort Work Pant (flam)	10%	\$ 0.17	\$ 0.24
20	Cintas	259	EA	Pre-Knit Polo Shirts Moisture-Wicking 100% Poly	10%	\$ 0.29	\$ 0.37
21	Cintas	269	EA	Pre-Knit Polo Shirts Moisture-Wicking 100% Poly	10%	\$ 0.30	\$ 0.39
22	Cintas	870	EA	Uniqd Service Jacket 65/35 Poly Cotton	10%	\$ 0.26	\$ 0.35
23	Cintas	366	EA	High Image Jacket 65/35 Poly Cotton	10%	\$ 0.19	\$ 0.25
24	Cintas	912	EA	Coverall 7.5 oz 65/35 Poly Cotton	10%	\$ 0.28	\$ 0.37
25	Cintas	925	EA	White Lab Coat 80/20 Poly Cotton	10%	\$ 0.19	\$ 0.25
26	Cintas	82697	EA	White Polyester Butcher Coat 100% Poly	10%	\$ 0.25	\$ 0.33
27	Cintas	364	EA	Carhartt Shirt 100% Cotton	10%	\$ 0.28	\$ 0.37
28	Cintas	361	EA	Carhartt 2 Pocket Jeans 100% Cotton	10%	\$ 0.28	\$ 0.37
29	Cintas	362	EA	Carhartt Carpenter Jeans 100% Cotton	10%	\$ 0.28	\$ 0.37
30	Cintas	363	EA	Carhartt Work Pants 100% Cotton	10%	\$ 0.32	\$ 0.42
31	Cintas	285	EA	Flame Resistant Jean	10%	N/A	\$ 0.55
32	Cintas	290	EA	Flame Resistant Carpenter Jean	10%	N/A	\$ 0.55
33	Cintas	291	EA	Flame Resistant Work Shirt	10%	N/A	\$ 0.42
34	Cintas	371	EA	Flame Resistant Work Pant	10%	N/A	\$ 0.42
35	Cintas	391	EA	Flame Resistant Coverall	10%	N/A	\$ 0.88
36	Cintas	517	EA	Food Service, Chef Coat XS-XL	10%	\$ 0.39	\$ 0.44
37	Cintas	67627	EA	Food Service, V-Neck Apron One Size	10%	\$ 0.51	\$ 0.41
38	Cintas	517	EA	Food Service, Female Chef Coat, XS-XL	10%	\$ 0.39	\$ 0.44
39	Cintas	10196	EA	305 Traffic Mat	10%	N/A	\$ 2.00
40	Cintas	1871	EA	2x3 Spring Mat	10%	N/A	\$ 1.50
41	Cintas	1892	EA	3x5 Spring Mat	10%	N/A	\$ 2.25
42	Cintas	84802	EA	3x5 Spring Mat	10%	N/A	\$ 3.25
43	Cintas	69501	EA	3x5 Spring Mat	10%	N/A	\$ 2.40
44	Cintas	6913	EA	24 oz Synth Wet-Mop	10%	N/A	\$ 1.50
45	Cintas	9532	EA	Pulse Mop	10%	N/A	\$ 1.75
46	Cintas	9531	EA	Dual Chamber Mop Bucket	10%	N/A	\$ 2.50
47	Cintas	7116	EA	12" Microfiber Non-Head	10%	N/A	\$ 0.18
48	Cintas	7001	EA	95" Microfiber Non-Head	10%	N/A	\$ 0.43
49	Cintas	7245	EA	Microfiber Mop Handle	10%	N/A	\$ 0.80

Nationalwide Usage			Proposed Prices/Equipment					
Item Number	Make	Supplier Item Number	Description	Discount (percentage from discount by category)	Purchase Price	Current Ceiling Price	Make/Model of Quoted Item (if different)	Description of Quoted Item (if different)
1	Cintas	983	Comfort Work Shirt 65/35 Poly/Cotton	30%	\$17.59	\$17.59		
2	Cintas	278	High Image Work Shirt 65/35 Poly/Cotton	10%	\$19.69	\$19.69		
3	Cintas	66273	High Image Women's Work Shirt 65/35 Poly/Cotton	10%	\$19.69	\$19.69		
4	Cintas	945	Comfort Work Pant 65/35 Poly/Cotton	36%	\$17.78	\$17.78		
5	Cintas	865	Pleated Comfort Work Pant 65/35 Poly/Cotton	36%	\$17.99	\$17.99		
6	Cintas	270	Comfort Work Cargo Pant 65/35 Poly/Cotton	24%	\$24.99	\$24.99		
7	Cintas	370	Comfort Work Cargo Short 65/35 Poly/Cotton	29%	\$19.99	\$19.99		
8	Cintas	205	Women's Comfort Work Shirt W/hoodie 65/35 Poly/Cotton	10%	\$11.59	\$11.59		
9	Cintas	390	Comfort Work Shirt 100% Cotton	35%	\$19.99	\$19.99		
10	Cintas	340	Comfort Work Pant 100% Cotton	35%	\$24.99	\$24.99		
11	Cintas	394	Jeans Pant 100% Cotton	10%	\$25.19	\$27.71		
12	ChefWorks	82670	ChefWorks Chef Coat 65/35 Poly/Cotton Rental Only	10%	\$29.66	\$29.66	65373	ChefWorks Cool Vent Chef Coat 65/35 Poly/Cotton IS Direct Sale
13	ChefWorks	71325	Classic White Chef Pant W/Drawstring 65/35 Poly/Cotton	36%	\$17.59	\$17.59	86550	Happy Chef Pant 65/35 Poly/Cotton Direct Sale
14	Cintas	883	Food Processing Shirt White/Blue (no pockets, 60 pieces)	10%	\$20.69	\$22.76		
15	Cintas	374	Executive Dress Shirt 65/35 Poly/Cotton	36%	\$19.79	\$19.79		
16	Cintas	275	High Image Performance Polo Shirt 100% Microfibre-Poly	10%	\$29.69	\$29.66		
17	Cintas	66275	Women's High Image Performance Polo Shirt 100% Microfibre-Poly	10%	\$29.69	\$29.66		
18	Cintas	390	Women's FR Comfort Work Pant 65/35 Poly/Cotton (Slim)	36%	\$17.99	\$17.99		
19	Cintas	395	Women's FR Comfort Work Pant 65/35 Poly/Cotton	36%	\$17.99	\$17.99		
20	Cintas	259	Pro-Knit Polo Shirts 100% Poly	29%	\$15.19	\$17.81		
21	Cintas	268	Pro-Knit Polo Shirts 100% Poly	10%	\$27.99	\$30.75		
22	Cintas	970	Linea Services Jacket 65/35 Poly/Cotton	35%	\$28.99	\$28.99		
23	Cintas	366	High Image Jacket 65/35 Poly/Cotton	12%	\$18.99	\$28.99		
24	Cintas	913	Coverall 7.5 oz. 65/35 Poly/Cotton	35%	\$18.99	\$16.49	58825	White Lab Coat 80/20 Poly/Cotton LS Direct Sale
25	Cintas	925	White Lab Coat 80/20 Poly/Cotton Rental Only	35%	\$18.99	\$16.49		
26	Cintas	82497	White Polyester Butcher Coat 100% Poly	10%	\$25.19	\$27.71		
27	Cheffarts	388	Cheffarts Pocket Jeans 100% Cotton Rental Only	36%	\$19.69	\$19.69	382	China Western Cheffarts Direct Sale
28	Cheffarts	381	Cheffarts Pocket Jeans 100% Cotton Rental Only	36%	\$19.69	\$19.69	74307	Cheffarts Pocket Jeans 100% Cotton Direct Sale
29	Cheffarts	382	Cheffarts Carpenter Jeans 100% Cotton Rental Only	36%	\$43.19	\$47.51	74308	Cheffarts Carpenter Jeans 100% Cotton Direct Sale
30	Cheffarts	383	Cheffarts Work Pants 100% Cotton Rental Only	36%	\$42.99	\$42.46	74309	Cheffarts Work Pants 100% Cotton Direct Sale
31	Cheffarts	280	Cheffarts FR Jeans Rental Only	36%	\$74.69	\$82.16	58188	Cheffarts Overalls Jean Direct Sale
32	Cheffarts	290	Cheffarts FR Carpenter Jeans Rental Only	36%	\$70.19	\$77.21	70610	Cheffarts FR Carpenter Jeans Direct Sale
33	Cheffarts	294	Cheffarts FR Work Shirt Rental Only	36%	\$65.69	\$71.31	60087	Cheffarts FR Work Shirt Direct Sale
34	Cheffarts	371	Cheffarts FR Work Pant Rental Only	36%	\$67.69	\$72.46	70644	Cheffarts FR Work Pant Direct Sale
35	Cheffarts	387	Cheffarts FR Coverall Rental Only	36%	\$110.69	\$121.76	8773	Thermate Plus FR Coverall Direct Sale
36	Happy Chef	8841	Happy Chef Hood Service, Chef Coat-S-L	10%	\$20.69	\$22.78	85488	Happy Chef Hood Service, Chef Coat-S-L
37	Happy Chef	517	Happy Chef Hood Service, V-Neck, Men's, One Size	10%	\$55.93	\$59.59	105402	Happy Chef Hood Service, V-Neck, Men's, One Size
38	Happy Chef	67627	Happy Chef Hood Service, Female Chef Coat-S-L	10%	\$4.99	\$5.49	82976	Happy Chef Hood Service, Female Chef Coat-S-L
39	Happy Chef	917	Happy Chef Hood Service, Chef Hat, Standard (Beard)	10%	\$35.99	\$39.99	105249	Happy Chef Hood Service, Chef Hat, Standard (Beard)
40	Happy Chef	48460	Happy Chef Hood Service, Skull Cap, Flat Top-Chicago	44%	\$4.99	\$5.49		
41	Happy Chef	100448	Happy Chef Hood Service, Skull Cap, Flat Top-Chicago	30%	\$6.99	\$7.69		

<b>Hand &amp; Head Protection Program Options</b>			
<b>Cintas Item Number</b>	<b>Hand Protection Program</b>	<b>Lease/Week</b>	<b>LR Rates</b>
869320700	11" Class 00 Rubber Insulating Gloves - Yellow		\$ 55.25
869320850	11" Class 00 Rubber Insulating Gloves - Black		\$ 55.25
754910300	ARC Guard FR Knit Glove		\$ 21.75
869380000	10" Leather Protectors		\$ 21.00
601960600	Canvas Glove Bag		\$ 21.00
	<b>Hand Protection Weekly Cost</b>	\$ 8.07	
	<b>Head Protection Program</b>		
601940000	Clear Safety Glass		\$ 4.00
745030300	12cal PureView Faceshield		\$ 105.00
745010000	MSA Slotted Hard Hat - White		\$ 21.00
823370200	12cal Balaclava - NAVY		\$ 17.00
744370260	Electric Gear Bag		\$ 30.00
	<b>Head Protection Weekly Cost</b>	\$ 3.93	
	<b>Total Program Weekly Cost</b>	\$ 12.00	

Available Glove Sizes 8-12

**ANY ITEM NOT INCLUDED ON THE PRICE SHEET SHALL BE PRICED AT 10% OFF NATIONAL VOLUNTARY BOOK PRICING (OR 10% OFF LOCAL BOOK PRICING WHERE NATIONAL BOOK PRICING IS NOT AVAILABLE). ALL PRICES LISTED ARE NOT-TO-EXCEED RATES.**







Item	Description	Comment	Qty	California Price <sup>2</sup>	USG Pricing (from PDF)
SC	Minimum Order Size per stop	Per stop.	ea	\$55.00	\$45.00
IN	Portable Extinguisher Annual Maintenance Inspection Hand Portable Stored Pressure and CO2 Fire Extinguishers - up to 20#	Per unit.	ea	\$10.00	\$5.25
<b>Unit Test, Recharge and Repair Parts:</b>					
NSDC2.5	2.5# Stored pressure Dry Chemical - Six Year Test	Includes O-Ring, V-Stem, Service Collar and Six Year Internal Maintenance labor; Does not include parts not specifically listed or applicable Inspection (IN) Price	ea	\$30.00	\$30.00
NSDC5	5# Stored pressure Dry Chemical - Six Year Test		ea	\$40.00	\$31.00
NSDC10	10# Stored pressure Dry Chemical - Six Year Test		ea	\$33.00	\$43.00
NSDC20	20# Stored pressure Dry Chemical - Six Year Test	Includes O-Ring, V-Stem, Service Collar and Hydrostatic Test labor; Does not include parts not specifically listed or applicable Inspection (IN) Price	ea	\$70.00	\$68.00
NHDC2.5	2.5# Stored pressure Dry Chemical - Hydrostatic Test		ea	\$30.00	\$28.00
NHDC5	5# Stored pressure Dry Chemical - Hydrostatic Test		ea	\$40.00	\$33.00
NHDC10	10# Stored pressure Dry Chemical - Hydrostatic Test	Includes Recharge Labor, Agent and Service Collar; Does not include parts not specifically listed or applicable Inspection (IN) Price	ea	\$33.00	\$35.00
NHDC20	20# Stored pressure Dry Chemical - Hydrostatic Test		ea	\$60.00	\$37.00
NRDC2.5	2.5# Stored pressure Dry Chemical - Recharge		ea	\$30.00	\$28.00
NRDC5	5# Stored pressure Dry Chemical - Recharge	Includes Recharge Labor, Agent and Service Collar; Does not include parts not specifically listed or applicable Inspection (IN) Price	ea	\$40.00	\$33.00
NRDC10	10# Stored pressure Dry Chemical - Recharge		ea	\$33.00	\$35.00
NRDC20	20# Stored pressure Dry Chemical - Recharge		ea	\$60.00	\$37.00
EPPIN	Pull Pin	Per unit.	ea	\$3.25	\$2.75
<b>New Extinguishers:</b>					
5# ABC Ext	5# ABC Dry Chemical Fire Extinguisher	Per unit.	ea	\$65.00	\$59.00
10# ABC Ext	10# ABC Dry Chemical Fire Extinguisher	Per unit.	ea	\$88.00	\$83.00
2.5# ABC Ext	2.1/2# ABC Dry Chemical Fire Extinguisher	Per unit.	ea	\$42.00	\$42.00
20# ABC Ext	20# ABC Dry Chemical Fire Extinguisher	Per unit.	ea	\$195.00	\$195.00
<b>Emergency Light Parts and Services:</b>					
INPTT	E-Light Push Test Button - 90 Seconds	Per unit.	ea	\$10.00	\$4.35
INEL	Emergency Exit Light Inspection (Load Test)	Per unit.	ea	\$18.00	\$12.00
EXB64	E-Light Battery, 6V, 4A	Per unit.	ea	\$29.00	\$29.00
EXB67	E-Light Battery, 6V, 7A	Per unit.	ea	\$37.50	\$37.50
EXB610	E-Light Battery, 6V, 10A	Per unit.	ea	\$39.00	\$39.00
EXB612	E-Light Battery, 6V, 12A	Per unit.	ea	\$45.00	\$45.00
EXL15T6	E-Light Bulb, 145V, 15W	Per unit.	ea	\$9.00	\$8.00
EXL20	E-Light Bulb, 120V, 20W	Per unit.	ea	\$9.00	\$8.00

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Description: Inspection & Parts  
 Comment: California  
 US Price: Price  
 Qty: Price  
 USC Pricing: Price  
 % Savings from US: Price

Item	Description	Comment	Qty	US Price	Price	USC Pricing	Price	% Savings from US
INKS	Kitchen System Inspection - single or first tank	Per system.	ea	\$125.00	\$125.00	\$105.00	16.00%	
INKST	Kitchen System Inspection - remote or additional tank	Per additional tank.	ea	\$95.00	\$95.00	\$85.00	10.53%	
EELINK	Fusible Link	Per unit.	ea	\$12.00	\$15.00	\$9.80	18.33%	



Item	Description	Comment	Qty	California Price	USC Price
	Inspection & Parts				
INSPW	Annual Sprinkler Inspection Wet - Initial Riser	Per riser.	ea	\$295.00	\$265.00
INSPR	Annual Sprinkler Inspection Wet - Additional Riser	Per riser.	ea	\$150.00	\$105.00
INSPBFIRE	Fire line backflow test per valve	Per unit.	ea	\$175.00	\$185.00
INSPD	Sprinkler Inspection (Dry)	Per riser.	ea	\$325.00	\$275.00
INSPBFDO	Inspection Back Flow - Domestic or Irrigation (per	Per unit.	ea	\$135.00	\$110.00

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Item	Description	Comment	Qty	California Price	USC-Prizine
	<b>Inspection &amp; Parts</b>				
INFA	Annual Fire Alarm System Inspection	Per panel.	ea	\$300.00	\$235.00
INFAID	Devices Per Device (some det. bell, horn, strobe, pull station)	Per device.	ea	\$10.00	\$8.50
INFADD	Duct Detectors	Per unit.	ea	\$35.00	\$28.50

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**FIRE LABOR RATES**

ITEM	Unit	CA Price	USC Price
Labor - Regular	ea	\$150.00	\$105.00
Labor - Overtime	ea	\$200.00	\$157.50
Labor - Weekend/Holiday	ea	\$300.00	\$210.00
Emergency Service Call	ea	\$350.00	\$275.00

**Cintas First Aid Training List  
for U.S. Communities  
#RR-BB-19002**

Course Number (SAP)	Course Description	Class Duration	Duration Type	Expiration	Expiration Type	Certification	Class Size	U.S. Communities Contract Ceiling Price	Price Per
65001	CPR/FIRST AID/AED COURSE (HeartSaver First Aid with CPR & AED)	7	Hours	2	Years	AHA	9	\$ 686.48	Per Class
65013	CPR/FIRST AID/AED/BBP COURSE	1	Days	2	Years	AHA	9	\$ 808.52	Per Class
65008	BBP AWARENESS CLASS	1	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65004	PEDIATRIC FIRST AID COURSE	3 1/2	Hours	2	Years	AHA	9	\$ 503.42	Per Class
65009	FIRST AID COURSE	3.5	Hours	2	Years	AHA	9	\$ 457.68	Per Class
65013	INFANT/CHILD SUPPLEMENT (CPR/AED)	1	Hours	2	Years	AHA	9	\$ 101.70	Per Class
65016	CPR/FIRST AID/AED (PER STUDENT)	7	Hours	2	Years	AHA	min 8	\$ 76.28	Per Person
65017	FIRST AID COURSE (PER STUDENT)	3 1/2	Hours	2	Years	AHA	min 8	\$ 50.85	Per Person
65018	CPR/AED COURSE (PER STUDENT)	4	Hours	2	Years	AHA	min 8	\$ 50.85	Per Person
65019	BLS HCP (PER STUDENT)	5	Hours	2	Years	AHA	min 8	\$ 55.94	Per Person
65021	CPR/AED COURSE	4	Hours	2	Years	AHA	9	\$ 457.68	Per Class
65022	BLS HEALTHCARE PROVIDER	8	Hours	2	Years	AHA	8	\$ 593.93	Per Class
65023	OXYGEN AWARENESS CLASS	1	Hours	1	Years	COAST	25	\$ 186.52	Per Class
65024	AHA HEART SAVER PEDIATRIC 3 HO	3	Hours	2	Years	AHA	9	\$ 40.68	Per Person

\*CPR/First Aid uses the HeartSaver First Aid with CPR & AED student manuals but teach only the First Aid and CPR sections of the course.

\*\*Course hours are based on adult only courses and will be longer if pediatric training is done.

\*\*\*Open Enrollment classes are based on local schedules and availability.

\*\*\*\*Additional charges apply for remote class locations and classes outside of normal business hours.

**ONLINE CPR, FIRST AID & AED TRAINING**

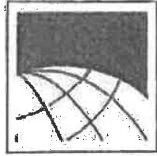
650311	HEARTSAVER FIRST AID, CPR & AED ONLINE CLASS (SKILLS CHECK SEPARATE, SEE BELOW)	2 1/2	Hours	2	Years	AHA	1	\$ 89.66	Per Person
650149	HEARTSAVER FIRST AID, CPR & AED SKILLS CHECK (CAN DO UP TO 2 PEOPLE AT A TIME)	45	Minutes	2	Years	AHA	1	\$ 41.70	Per Person
650301	HEARTSAVER FIRST AID ONLINE CLASS (SKILLS CHECK SEPARATE, SEE BELOW)	2	Hours	2	Years	AHA	1	\$ 27.46	Per Person
650442	HEARTSAVER FIRST AID SKILLS CHECK (CAN DO UP TO 2 PEOPLE AT A TIME)	50	Minutes	2	Years	AHA	1	\$ 55.60	Per Person
650321	HEARTSAVER CPR & AED ONLINE CLASS (SKILLS CHECK SEPARATE, SEE BELOW)	1 1/2	Hours	2	Years	AHA	1	\$ 22.37	Per Person
650241	HEARTSAVER CPR SKILLS CHECK	20	Minutes	2	Years	AHA	1	\$ 35.60	Per Person

**CLASSROOM SAFETY TRAINING**

65205	CONFINED SPACE CLASS	2	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65206	FALL PROTECTION CLASS	2	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65207	AERIAL LIFT SAFETY CLASS	2	Hours	0	None	CLMI	10	\$ 401.72	Per Class
65208	FORKLIFT CERTIFICATION CLASS	4	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65209	FORKLIFT CERTIFICATION (PER PERSON)	4	Hours	1	Years	CLMI	MIN 5	\$ 76.28	Per Person
652091	FORKLIFT SKILLS TEST (PER PERSON)	20	Minutes	3	Years	CLMI	MIN 5	\$ 35.60	Per Person
65211	CRANE SAFETY CLASS	2	Hours	0	None	CLMI	10	\$ 401.72	Per Class
652111	CRANE SAFETY TESTING	15	Minutes	0	None	CLMI	10	\$ 25.43	Per Person
65212	SAFETY COMMITTEE CLASS	2	Hours	1	Years	CINTS	15	\$ 401.72	Per Class
65214	BACK SAFETY CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65216	ERGONOMICS CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65218	EMERGENCY PREPAREDNESS CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65220	EYE PROTECTION CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65221	SLIPS TRIPS & FALLS CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65222	FIRE SAFETY CLASS	2	Hours	1	Years	CINTS	25	\$ 401.72	Per Class
65226	HAZARD COMMUNICATION CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65230	HEARING SAFETY CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65231	HEAT INJURY PREVENTION CLASS	1	Hour	1	Years	CLMI	25	\$ 401.72	Per Class
65232	HOUSEKEEPING CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65234	LOCKOUT TAGOUT CLASS	2	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65236	MACHINE GUARDING CLASS	2	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65240	PPE CLASS	2	Hours	1	Years	CLMI	10	\$ 401.72	Per Class
65252	RESPIRATORY SAFETY CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65254	SAFETY PROGRAM MGMT CLASS	2	Hours	1	Years	CLMI	15	\$ 401.72	Per Class
65260	GENERAL SAFETY TOPICS CLASS	2	Hours	1	Years	CINTS	0	\$ 355.85	Per Class
65290	WRITTEN COMPLIANCE PROGRAM	4	Hours	1	Years	CINTS	0	\$ 401.72	Per Class
65400	OSHA 10 HOUR GENERAL INDUSTRY	2	Days	3	Years	OSHA	0	\$ 300.02	Per Person
65402	OSHA 30 HOUR GENERAL INDUSTRY	4	Days	3	Years	OSHA	0	\$ 708.18	Per Person
65404	OSHA 10 HOUR CONSTRUCTION CLAS	2	Days	3	Years	OSHA	0	\$ 300.02	Per Person
65406	OSHA 30 HOUR CONSTRUCTION CLAS	4	Days	3	Years	OSHA	0	\$ 708.18	Per Person







# Prince William County

PUBLIC SCHOOLS

*Providing A World-Class Education*

## CONTRACT MODIFICATION

**MODIFICATION #1**

**ISSUE DATE: September 6, 2019**

**REFERENCE:**

Title:	Facilities Management Products and Solutions
Contract #:	R-BB-19002
Contractor:	Cintas Corporation No. 2
Period of Contract:	December 13, 2018 through October 31, 2023

*Modify the above referenced contract as follows:*

1. Contract page 12, Additional Charges, Size Premium, modify to add Size premium defined as shirts 2X and larger and pants inseams size 34 inches and above.
2. Contract page 12, Additional Charges, Size Premium, change contract pricing from \$1.50 to \$0.15 per garment.

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.

Brian Burtner, CPPB, VCO  
Buyer

Cintas Corporation No. 2

Signature

*Craig Jackson Director of Procurement*  
Name and Title

Date

*9/6/19*

PRINCE WILLIAM COUNTY PUBLIC SCHOOLS

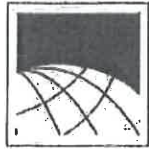
Signature

*Anthony Crosby*  
Anthony Crosby, CPPO  
Supervisor of Purchasing

Date

*9/6/19*

**PURCHASING OFFICE**



**CONTRACT MODIFICATION**

**MODIFICATION #2**

**ISSUE DATE: December 12, 2019**

**REFERENCE:** Title: Facilities Management Products and Solutions  
 Contract #: R-BB-19002  
 Contractor: Cintas Corporation No. 2  
 Period of Contract: December 13, 2019 through October 31, 2023

*Modify the above referenced contract as follows:*

1. PWCS authorizes a 1.8% increase to all contracted items per the attached.
2. All non-contracted items are priced pursuant to the structure detailed in the contract R-BB-19002 and through the contract percentage discounts.

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.

Brian Burtner, CPPB, VCO  
 Buyer

CINTAS CORPORATION NO. 2

PRINCE WILLIAM COUNTY PUBLIC SCHOOLS

Signature

Signature

*Charles Jackson*  
 Name and Title

*Anthony Crosby*  
 Supervisor of Purchasing

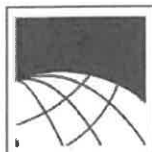
Date

Date

*12/23/19*

*1/2/20*

**PURCHASING OFFICE**



**CONTRACT MODIFICATION**

**MODIFICATION #4**

**ISSUE DATE: January 7, 2021**

**REFERENCE:** Title: Facilities Management Products and Solutions  
 Contract #: R-BB-19002  
 Contractor: Cintas Corporation No. 2  
 Period of Contract: December 13, 2019 through October 31, 2023

*Modify the above referenced contract as follows:*

1. PWCS authorizes a 1.2% increase to all contracted items per the attached.
2. All non-contracted items are priced pursuant to the structure detailed in the contract R-BB-19002 and through the contract percentage discounts.

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.

Brian Burtner, CPPB, VCO  
 Buyer

CINTAS CORPORATION NO. 2

PRINCE WILLIAM COUNTY PUBLIC SCHOOLS

Signature

Signature

Name and Title

Jerry E. Stokes, CPPB, VCO, C.P.M.  
 Administrative Coordinator

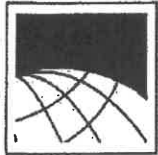
Date

Date

*1/8/21*

*1/8/2021*

**PURCHASING OFFICE**



**CONTRACT MODIFICATION**

**MODIFICATION #7**

**ISSUE DATE: November 1, 2021**

**REFERENCE:** Title: Facilities Management Products and Solutions  
 Contract #: R-BB-19002  
 Contractor: Cintas Corporation No. 2  
 Period of Contract: December 13, 2019 through October 31, 2025

*Modify the above referenced contract as follows:*

1. PWCS authorizes a 5.4% increase to all contracted items per the attached effective November 1, 2021.
2. All non-contracted items are priced pursuant to the structure detailed in the contract R-BB-19002 and through the contract percentage discounts.

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.

Brian Burtner, CPPB, VCO  
 Senior Buyer

CINTAS CORPORATION NO. 2

PRINCE WILLIAM COUNTY PUBLIC SCHOOLS

Signature

Signature

Name and Title

*Sur*  
 Colleen Keener, CPPB, CPCP, VCO, VCA  
 Supervisor of Purchasing

Date

Date

*11/19/21*

*11/23/2021*

**PURCHASING OFFICE**

REGISTER



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America's Leader in the Service Industry

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## Facilities Management Products and Solutions

### Prince William County Public Schools, VA

**Contract Number: R-BB-19002**

December 13, 2018 through October 31, 2023

Option to renew for (2) additional two-year periods through October 31, 2027

RENEWED THROUGH October 31, 2025

#### Executive Summary

- Uniform Guidance
- Due Diligence